- WELCOME, FRIENDS AND PARTNERS OF THE DEFENSE SPECIAL MISSILE AND ASTRONAUTICS CENTER

- TODAY'S DEDICATION CEREMONY HONORS THE MEMORY OF MR. CHARLIE C. TEVIS

- YOUR PRESENCE HERE TODAY INDICATES THE UNWAVERING SUPPORT YOU HAVE SHOWN FOR OUR SHARED VISION OF A COMMUNITY CENTER OF EXCELLENCE, THE DEFENSE SPECIAL MISSILE AND ASTRONAUTICS CENTER

-- THE CREATION OF DEFSMAC WAS DUE IN LARGE MEASURE TO THE INFLUENCE OF MR. TEVIS

-- HE WAS MORE THAN JUST THE FIRST CHIEF, HE WAS THE "FOUNDING FATHER OF DEFSMAC"

-- IT IS VERY APPROPRIATE TO ESTABLISH A MEMORIAL AND NAME THE OPERATIONS CENTER IN HIS HONOR

- PRIOR TO DEFSMAC, VARIOUS ORGANIZATIONS TASKED AND SUPPORTED COLLECTION ASSETS PROVIDING SURVEILLANCE, TIP-OFF, COLLECTION SUPPORT AND INITIAL ANALYSIS AND REPORTING ON FOREIGN SPACE AND MISSILE EVENTS
- TODAY, THROUGH A PARTNERSHIP OF DIA, NSA, AND U.S. SPACE COMMAND, WE HAVE AN INVESTMENT IN AMERICA'S FUTURE AND THE FUTURE OF INTELLIGENCE

- MR. TEVIS UNDERSTOOD THE NEED FOR PARTNERING, CIVILIAN -- MILITARY--AGENCY--AGENCY--SERVICE--SERVICE--GOVERNMENT--PRIVATE SECTOR

- CHARLIE TEVIS UNDERSTOOD THE PROBLEM AND RECOGNIZED THAT ONLY AN INTELLIGENCE COMMUNITY PARTNERSHIP WOULD SERVE THE NATIONS SECURITY INTERESTS

- THAT BROUGHT ABOUT DEFSMAC'S FOUNDEDING

- PARTNERING IS AN ACTIVE, DYNAMIC PROCESS WHERE RESOURCES SHARE PRODUCTS AND SERVICES FOR MUTUAL BENEFIT

- DEFSMAC'S FOUNDERS DID IT RIGHT, A STRONG FOUNDATION

- DEFSMAC MET THE EMERGING MISSILE AND SPACE THREAT FROM THE FORMER SOVIET UNION

- DEFSMAC HELPED WIN THE COLD WAR

- GREAT VICTORY STRUCK ESSENTIALLY BY BATTLES NOT FOUGHT

- THE DEFSMAC MODEL: EXTERNAL PARTNERSHIPS, STRATEGIC ASSOCIATIONS COOPERATIVELY PRODUCING INFORMATION THAT ALLOWS US TO PROVIDE AND PROTECT VITAL NATIONAL INTERESTS AND ENSURE U.S. INFORMATION DOMINANCE

- THE DEFSMAC MODEL: INTERNAL PARTNERSHIPS, ASSOCIATIONS THROUGHOUT THE IC TO CORPORATELY AND EFFICIENTLY MEET
CUSTOMERS NEEDS WITH PRODUCTS AND SERVICES THAT INSURES INFORMATION SUPERIORITY FOR OUR NATION

- MR. TEVIS' "VISION IS OUR REALITY TODAY AND OUR INSPIRATION FOR TOMORROW"

- WE CAN LEARN FROM THE DEFSMAC MODEL
  
  -- INDIVIDUAL'S ROLE VITAL (TEVIS' VISION)
  
  -- INITIAL CONTACTS EQUAL POTENTIAL PARTNERS
  
  -- EACH INDIVIDUAL HAS TALENTS AND KNOWLEDGE THAT RELATES TO TECHNOLOGY GAPS, EMERGING TECHNOLOGY, OR INFRASTRUCTURE
  
  -- INDIVIDUALS HAVE - CIRCLE OF FRIENDS, ACQUAINTANCES AND EXPERIENCES THAT PROVIDE A UNIQUE PERSPECTIVE TO FINDING SOLUTIONS

- IC MANAGERS/LEADERS, ACCOUNTABLE FOR ASSESSING, ESTABLISHING, MAINTAINING AND IMPROVING PARTNERSHIP TODAY, WE MUST CONTINUE TO INTERACT WITH PARTNERS:

- AS SENIOR LEADERS, RESPONSIBLE FOR MAINTAINING, PROMOTING, HIGH-LEVEL STRATEGIC PARTNERSHIPS

- DEFSMAC PARTNERSHIP SUCCESS RESTS ON SIX KEY AREAS:

  1. MUTUAL BENEFITS
  2. COMMITMENT
  3. ACCESS TO EACH OTHER
4. SHARED KNOWLEDGE
5. DISTINCT COMPETENCIES AND RESOURCES
6. ORGANIZATIONAL LINKAGES.

- DEFSMAC PARTNERSHIP SUCCESS TODAY (AND TOMORROW)
- BECAUSE ALL PARTNERS:
  -- ADD VALUE
  -- LISTEN TO EACH OTHER & CUSTOMERS
  -- COMMUNICATE FREELY
  -- KEEP PROMISES
  -- SHARE KNOWLEDGE
  -- PLAN AND ANTICIPATE CONFLICTS COLLECTIVELY
  -- ACCOMMODATE CHANGE -- AGILE

- ROLE OF SENIOR LEADERSHIP: HIGH LEVEL OF PERSONAL COMMITMENT, JUST LIKE THAT DEMONSTRATED BY CHARLIE TEVIS;
ONGOING NURTURING AND ASSESSMENT OF EXISTING PARTNERSHIPS; BUILDING PARTNERSHIPS WITH THE GOAL OF CREATING “NEW VALUE” (DEFSMAC EXAMPLE) (DIA/NSA PARTNERSHIP) TOGETHER, RATHER THAN MERELY EXCHANGING THINGS OF EQUAL VALUE

- THE VISION OF CHARLIE TEVIS IS MORE CRITICAL TODAY THAN EVER BEFORE IN AN ERA OF CHANGING TECHNOLOGY, KNOWLEDGE BASED WORKFORCE, RESOURCE REDUCTIONS AND EVOLVING
THREATS

- PARTNERING MUST LEVERAGE RELATIONSHIPS KEY TO SECURING OUR NATION'S DEFENSE

- CHARLIE TEVIS UNDERSTOOD THE NEED FOR PARTNERING

- AS WE MOVE INTO THE INFORMATION AGE WE HAVE ONLY BEGUN TO SCRATCH THE SURFACE TO RENDERING OUR NATION LESS VULNERABLE TO ATTACK

- WORKING TOGETHER, THE SOLUTIONS ARE HERE--DEFSMAC 24 YEARS YOUNG, IS A MODEL FOR THE 21ST CENTURY.