

# TELEGRAM

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12065	FROM: AMEMBASSY TEGUCIGALPA	CLASSIFICATION: <del>TOP SECRET</del>
E.O. 14176	GDS 4/17/88 (NEGROPONTE, JOHN D.) OR-M	CN: 3274
TAGS:	PINS PINT NU US	
SUBJECT:	Eight-Point Peace Plan	
ACTION:	AMEMBASSY MANAGUA	
INFO:	SECSTATE WASHDC AMEMBASSY SAN SALVADOR AMEMBASSY SAN JOSE	
	<del>TOP SECRET</del> TEGUCIGALPA 3274	
AMB	EXDIS <b>DECAPTIONED</b>	
DCM	REF: MANAGUA 1713 (NOTAL)	
POL	1. <del>TOP SECRET</del> - Entire Text.	
	2. Tony, my concern has consistently been with form as much as substance, knowing importance that Marxists attach to former. They want to structure a scenario in which we talk to Nicaragua and <del>the</del> the Salvadoran opposition concerning Honduras and Salvador. Their insistence on Mexican involvement confirms that their principal interest is psychological, i.e., the corrosive effect such talks will have on confidence of our friends.	
	xxx	

DRAFTED BY:	DRAFTING DATE	TEL. EXT.	CONTENTS AND CLASSIFICATION APPROVED BY:
AMB:JDNegroponTE:mnh	17 AP 82	211	AMB:JDN

CLEARANCES:

~~TOP SECRET~~  
CLASSIFICATION

OPTIONAL FORM 153  
(Formerly FS-413)  
January 1975  
Dept. of State

50153-101

Dept. of State, RPS/IPS, Margaret P. Grafeld, Dir.  
() Release ( ) Excise ( ) Deny () Declassify  
Date 6/1/98 Exemption \_\_\_\_\_

3, There is a point of substance too. I would like to believe that we will stick to our substantive positions. But then why pursue them in a format where they obviously cannot be dealt with ~~adequately~~ adequately? For example, talks about export of revolution logically should include the importers, i.e., the CADC countries. This comes to key issue of willingness of <sup>GRN</sup> ~~SKM~~ to sit down with duly constituted governments of the area, including Salvador. Another example, talks about inspection, verification, etc., should be with countries concerned. Present format of our talks could be dangerous unless we have well thought out scenario as to how CADC countries will move to forefront of negotiations and USG will step back if and when some promise of progress develops. If we don't, we could find ourselves in the middle, agreeing to propositions with Nicas only to find them unacceptable to our friends. <sup>No,</sup> ~~Now,~~ we haven't given up yet; but we <sup>should</sup> believe structure of any substantive talks/ be ~~thought~~ thought through a bit further.

4. As ~~fa~~ for the Fiallos' proposals, we are aware of them from the press and look forward to receiving them from Washington in due course.

*JN*  
NEGROPONTE