

THE WHITE HOUSE

WASHINGTON

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INFORMATION

MEMORANDUM FOR:

THE PRESIDENT ^{THE PRESIDENT HAS SEEN...}

FROM:

HENRY A. KISSINGER *HK*

SUBJECT:

Your Meeting with President Emilio
Garrastazu Medici of Brazil
Tuesday, December 7, 1971
11:00 a.m. (90 minutes)
Oval Office

and

Thursday, December 9, 1971
10:00 a.m. (45 minutes)
Oval Office

I. PURPOSE

The purpose is to give recognition to Brazil's aspirations for major power status, showing that you consider Medici a valued ally with whom you wish to consult prior to your trips to Peking and Moscow; to get his assessment of hemispheric developments; and to establish a sense of special relationship between our countries and a basis for ongoing communication and cooperation.

II. BACKGROUND, PARTICIPANTS, PRESS PLANA. Background

You invited President Medici for a State Visit because of the importance you place on our relations with Brazil and your concern over developments elsewhere in the Hemisphere. Medici views this meeting in relation to the series of meetings you are having with other world leaders prior to your trips to Peking and Moscow. He expects the discussion to focus primarily on international and hemispheric matters of mutual interest. He does not anticipate settling or negotiating bilateral issues in these meetings.

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Medici supports the Nixon Doctrine concept, and he will want to discuss Brazil's role in our general strategy. His emphasis will be on establishing means for future consultation and coordination. You will want to agree on the importance of consultation on global and particularly on hemispheric matters, noting that Brazil can play a special role in the Hemisphere in furthering our mutual interests.

I suggest that you concentrate on international matters in the first meeting and reserve a brief discussion of bilateral issues for your second meeting. Medici will look to you to lead the discussion on international affairs (such as your upcoming trips and the new economic policy), but you should look to him to initiate an assessment of hemispheric problems. The tone you will want to strike on bilateral issues is that the fundamental good will and friendship between our countries should enable us to find ways to limit our differences and prevent them from interfering with our close overall relationship, which is of utmost political importance.

In the second meeting you should also deal with Medici's desire for a joint or coordinated public statement to give tangible evidence of the utility of the visit. Such a statement should be positive, stressing the close and cordial consultations which took place and the intention of continuing consultation. It should, however, avoid being too specific on coordination of policy approaches. I will try to negotiate a statement with the Brazilians so that you and President Medici can reach agreement in your second meeting.

B. Participants

President Medici and you will be alone during the press photo. I will join you afterwards. General Walters will be present to interpret.

Foreign Minister Gibson Barbosa, Secretary Rogers and other aides will stand by in the Cabinet Room during your meeting.

C. Press Plan

December 7 -- There will be a brief photo opportunity at the beginning. The press will be briefed by Ron Ziegler afterward.

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December 9 -- There will be a brief photo opportunity as you bid Medici farewell. Mr. Ziegler will brief the press.

III. TALKING POINTS

Attached at Tab A are detailed talking points on subjects likely to be raised in your meetings with Medici. They are organized in the following manner: General Talking Points, International Topics and the New Economic Policy, Hemispheric Matters and Bilateral Issues. We will submit separately any additional material needed for your farewell meeting with Medici Thursday.

Also attached is State's briefing book which includes a biographic sketch, background information, and a detailed program of events.

Welcoming statements and the toast for the white tie dinner which you are hosting Tuesday night in Medici's honor are also being forwarded to you separately.

Attachment:

Talking Points

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TALKING POINTS - BILATERAL ISSUES

I. US-BRAZILIAN RELATIONS

President Medici may:

- stress the need for a broad political understanding between our two countries based upon a pragmatic acknowledgement of our complementary interests and similar political positions.

You will want to:

- emphasize that though times have changed we have not lost the spirit of comradeship developed when we stood shoulder to shoulder during World War II.
- emphasize the importance you place on our relations with Brazil, which occupies a particularly important position in Latin America, and agree on the importance of cooperation between our two countries in pursuit of common objectives.
- express the belief that it would be useful to establish a special and direct president-to-president channel of communication for rapid use in times of need, noting you have such a link with only a few other world leaders.
- indicate that if he agrees this would be advantageous, he should designate an officer on his personal staff to act as the link and should let Dr. Kissinger know who that person is.

II. TERRITORIAL WATERS AND FISHERIES

Medici may raise our differences on the fisheries issue (Brazil claims a 200-mile territorial sea). If he does not, you should do so.

You will want to:

- say you recognize that we have some differences on questions such as territorial seas and fisheries but we should not let problems such as this jeopardize our overall relationship, which is of utmost importance.

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- express your satisfaction that our exploratory talks on this issue in October were useful and your hope that further talks will be held soon to work out a satisfactory interim agreement pending an international solution at the 1973 Law of the Sea Conference.

III. TRADE ISSUES

A. International Coffee Agreement

Medici may express disappointment that the US Congress has failed to ratify the International Coffee Agreement.

You will want to:

- say you have pressed Congress for early approval of the Coffee Agreement and regret it has taken so long but note you are pleased that the House has passed the agreement and that the Senate is expected to act shortly.

B. Military Sales and Credits

You will want to:

- say you recognize on occasion we have been unable to meet Brazilian requests for military equipment because of congressional restraints, note that you are seeking more flexible legislation and that your policy is to be as responsive as the law permits to all reasonable requests.

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TALKING POINTS - HEMISPHERIC MATTERS

I. US POLICY TOWARD LATIN AMERICA

You will want to lead into the discussion saying that:

- we have not been able to do all we would have liked with regard to Latin America, largely as a result of our economic situation, but that you are deeply interested in the region and you, therefore, value this opportunity to exchange views with him. Counsellor Finch's trip was an important first step in seeking to intensify our relationships in the region.
- you would welcome his comments on developments in the Hemisphere.

TOPICS MEDICI MAY RAISE

II. SITUATION IN LATIN AMERICA

President Medici will probably

- express concern about the leftward drift in the Hemisphere and give you his assessment of the situations in Uruguay, Argentina, Chile and Bolivia.

You will want to:

- say you share his concern and stress the benefits of maintaining regular and systematic consultation on our policies toward these countries.

A. Uruguay

Medici will wish to:

- give you his assessment of the situation in Uruguay following the recent elections which the leftist Broad Front coalition lost, polling about 20% of the national vote.

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You will want to:

- ask for his views on what might be done to improve things in Uruguay.
- ask what Brazil and Argentina are doing, and what we might do to help.

B. BoliviaMedici will probably:

- express his support for the new government and his hope that the US and Brazil can cooperate in giving it assistance.

You will want to:

- say you have been encouraged by recent developments, note that we gave the new government \$22 million in immediate assistance and are giving consideration to other projects.

C. ArgentinaMedici will probably:

- express concern about the policies of President Lanusse and the fear that these policies are strengthening the position of the Marxist government in Chile.

You will want to:

- ask what plans Brazil has vis-a-vis Argentina.

TOPICS YOU MAY WISH TO RAISE

D. ChileYou may then want to:

- note your continuing concern over events in Chile and ask for his views on the evolution of the Allende Government and the effects of Fidel Castro's recent visit.

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Medici is likely to:

- say he is deeply concerned about events there, and recommend that we coordinate to isolate the impact of the Marxist regime elsewhere.

You will want to:

- agree that we should continue to coordinate our policies.

E. Cuba and the OASYou may wish to:

- note the likelihood Peru will soon seek revision of the OAS sanctions against Cuba.
- note our policy toward Cuba remains the same and that we believe the reasons for imposing the sanctions remain valid.
- ask for his assessment of the extent of support for revising the sanctions and for his advice on how best to deal with a move for revision or with further unilateral actions by countries to establish diplomatic relations with Cuba.

Medici will probably:

- stress the importance of maintaining sanctions against Cuba and of coordinating our policies on this matter.

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TALKING POINTS - INTERNATIONAL

I. TRIPS TO CHINA AND USSR

You should lead off with a discussion of your upcoming trips to China and the USSR and an evaluation of what you hope to accomplish on these trips, noting that:

- you are particularly pleased to meet with him, as with other leaders, prior to your upcoming trips to Peking and Moscow.

You will want to:

- emphasize that we do not expect these meetings to solve long-standing and deep differences of ideology between us nor to result in any change in existing commitments;
- give him a sense of the differences between the two summit conferences and their likely results, noting that:
 - We have been working to resolve a series of differences with Moscow. There has been sufficient progress on several of these (Berlin, the SALT negotiations and other arms limitation questions) to warrant a meeting at the highest level which will give further impulse toward solution of concrete problems.
 - The meeting in Peking will be different. Here a meeting at the highest level is needed to overcome the years of noncommunication between our governments and peoples and set a general direction for the future evolution of our policy. We do not expect one summit to resolve our deep differences.

II. MEETINGS WITH ALLIED LEADERS

You will also want to:

- assure Medici that the maintenance and strengthening of bonds with our traditional friends such as Brazil is the cornerstone of your foreign policy.

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- say that for this reason you are consulting with a series of leaders to explain our objectives and expectations with regard to these upcoming trips and to get their views;
- ask for Medici's comments and views with regard to the upcoming meetings and for his assessment of the reaction in Brazil and Latin America to the prospect of the trips.

Medici may say:

- he supports the Nixon Doctrine concept which underlies your plans and would like to coordinate Brazil's policies with ours.

III. UNITED NATIONS

You will want to:

- again express appreciation for Brazil's support on the Chirep issue and note it is too early to tell what effect Peking's admission will have on the UN.

Medici will probably

- express the belief that the UN should be restructured to become a more effective body and give the interests of the lesser developed countries higher priority;
- state that the Latin American countries must play a greater role in the world community.

You will want to:

- agree that a country like Brazil has a major role to play in the world community.

IV. THE NEW ECONOMIC POLICY

You will want to:

- say you recognize the concern of the Latin American countries over our new economic measures and want to give him a sense of the factors necessitating those measures, the progress toward achieving

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our goals, and your plans particularly with regard to the 10% surcharge.

- emphasize that over the long term the US policy best designed to meet long-range Latin American needs is one which will assure a strong and vigorous US economy.

Medici will probably:

- express concern that pressures inherent in the current monetary/trade negotiations between the US and other nations could result in a broad protectionist reaction which would be very harmful to Brazil and Latin America.

You may want to:

- express appreciation for his government's measured reaction to our policies and reiterate that our measures such as the surcharge are temporary and will be removed as soon as possible;
- assure him that you are keeping the interests of Latin America very much in mind as you consider further steps in the evolving policy.

V. GENERALIZED PREFERENCES

Medici may:

- express regret that the US has not yet implemented a scheme of generalized preferences and ask when you plan to submit legislation on this subject.

You should:

- say that you had hoped to submit legislation for our generalized preferences scheme this year but that the Congressional climate and the seriousness of our economic problems made the climate for submission highly unfavorable. You hope that it will be possible to submit legislation after the situation improves.

VI. FOREIGN ASSISTANCE LEGISLATION

You will want to:

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- brief President Medici on the status of our Foreign Assistance legislation.
- reiterate your commitment to cooperating with the Latin American development effort.

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TALKING POINTS - GENERAL

As openers, you may wish to:

- recall that you have been to Brazil and know what an impressive country it is. You are confident that Brazil will become an increasingly important force on the world scene.
- note that Counsellor Finch has reported to you on his trip to Brazil and on the particularly warm reception which he received; frank exchange of views is of utmost importance.
- emphasize your commitment to reinforcing the special relationship between Brazil and the US and to establishing a direct personal relationship with President Medici.

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