

DEFSMAC DEDICATION IHO MR. TEVIS
Director NSA/CSS
Tuesday, 7 April 1998/1200-1400
CANINE

(WILL BE PROCEEDED BY LTG HUGHES)

- WELCOME, FRIENDS AND PARTNERS OF THE DEFENSE SPECIAL MISSILE AND ASTRONAUTICS CENTER

- TODAY'S DEDICATION CEREMONY HONORS THE MEMORY OF MR. CHARLIE C. TEVIS

- YOUR PRESENCE HERE TODAY INDICATES THE UNWAVERING SUPPORT YOU HAVE SHOWN FOR OUR SHARED VISION OF A COMMUNITY CENTER OF EXCELLENCE, THE DEFENSE SPECIAL MISSILE AND ASTRONAUTICS CENTER

-- THE CREATION OF DEFSMAC WAS DUE IN LARGE MEASURE TO THE INFLUENCE OF MR. TEVIS

-- HE WAS MORE THAN JUST THE FIRST CHIEF, HE WAS THE "FOUNDING FATHER OF DEFSMAC"

-- IT IS VERY APPROPRIATE TO ESTABLISH A MEMORIAL AND NAME THE OPERATIONS CENTER IN HIS HONOR

- PRIOR TO DEFSMAC, VARIOUS ORGANIZATIONS TASKED AND SUPPORTED COLLECTION ASSETS PROVIDING SURVEILLANCE, TIP-OFF, COLLECTION SUPPORT AND INITIAL ANALYSIS AND REPORTING ON FOREIGN SPACE AND MISSILE EVENTS

- TODAY, THROUGH A PARTNERSHIP OF DIA, NSA, AND U.S. SPACE COMMAND, WE HAVE AN INVESTMENT IN AMERICA'S FUTURE AND THE FUTURE OF INTELLIGENCE
- MR. TEVIS UNDERSTOOD THE NEED FOR PARTNERING, CIVILIAN -- MILITARY--AGENCY--AGENCY--SERVICE--SERVICE--GOVERNMENT-- PRIVATE SECTOR
- CHARLIE TEVIS UNDERSTOOD THE PROBLEM AND RECOGNIZED THAT ONLY AN INTELLIGENCE COMMUNITY PARTNERSHIP WOULD SERVE THE NATIONS SECURITY INTERESTS
- THAT BROUGHT ABOUT DEFSMAC'S FOUNDING
- PARTNERING IS AN ACTIVE, DYNAMIC PROCESS WHERE RESOURCES SHARE PRODUCTS AND SERVICES FOR MUTUAL BENEFIT
- DEFSMAC'S FOUNDERS DID IT RIGHT, A STRONG FOUNDATION
- DEFSMAC MET THE EMERGING MISSILE AND SPACE THREAT FROM THE FORMER SOVIET UNION
- DEFSMAC HELPED WIN THE COLD WAR
- GREAT VICTORY STRUCK ESSENTIALLY BY BATTLES NOT FOUGHT
- THE DEFSMAC MODEL: EXTERNAL PARTNERSHIPS, STRATEGIC ASSOCIATIONS COOPERATIVELY PRODUCING INFORMATION THAT ALLOWS US TO PROVIDE AND PROTECT VITAL NATIONAL INTERESTS AND ENSURE U.S. INFORMATION DOMINANCE
- THE DEFSMAC MODEL: INTERNAL PARTNERSHIPS, ASSOCIATIONS THROUGHOUT THE IC TO CORPORATELY AND EFFICIENTLY MEET

**CUSTOMERS NEEDS WITH PRODUCTS AND SERVICES THAT INSURES
INFORMATION SUPERIORITY FOR OUR NATION**

**- MR. TEVIS' "VISION IS OUR REALITY TODAY AND OUR INSPIRATION
FOR TOMORROW"**

-WE CAN LEARN FROM THE DEFSMAC MODEL

-- INDIVIDUAL' S ROLE VITAL (TEVIS' VISION)

-- INITIAL CONTACTS EQUAL POTENTIAL PARTNERS

**-- EACH INDIVIDUAL HAS TALENTS AND KNOWLEDGE THAT RE-
LATES TO TECHNOLOGY GAPS, EMERGING TECHNOLOGY, OR INFRA-
STRUCTURE**

**-- INDIVIDUALS HAVE - CIRCLE OF FRIENDS, ACQUAINTANCES
AND EXPERIENCES THAT PROVIDE A UNIQUE PERSPECTIVE TO FIND-
ING SOLUTIONS**

**- IC MANAGERS/LEADERS, ACCOUNTABLE FOR ASSESSING, ESTAB-
LISHING, MAINTAINING AND IMPROVING PARTNERSHIP TODAY, WE
MUST CONTINUE TO INTERACT WITH PARTNERS:**

**- AS SENIOR LEADERS, RESPONSIBLE FOR MAINTAINING, PROMOT-
ING, HIGH-LEVEL STRATEGIC PARTNERSHIPS**

- DEFSMAC PARTNERSHIP SUCCESS RESTS ON SIX KEY AREAS:

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1 . MUTUAL BENEFITS

2 . COMMITMENT

3 . ACCESS TO EACH OTHER

- 4 . SHARED KNOWLEDGE
- 5 . DISTINCT COMPETENCIES AND RESOURCES
- 6 . ORGANIZATIONAL LINKAGES.-

- DEFSMAC PARTNERSHIP SUCCESS TODAY (AND TOMORROW)

- BECAUSE ALL PARTNERS:

-- ADD VALUE .

-- LISTEN TO EACH OTHER & CUSTOMERS

-- COMMUNCIATE FREELY

-- KEEP PROMISES

-- SHARE KNOWLEDGE

-- PLAN AND ANTICIPATE CONFLICTS COLLECTIVELY

-- ACCOMMADATE CHANGE -- AGILE

- ROLE OF SENIOR LEADERSHIP: HIGH LEVEL OF PERSONAL COMMITMENT, JUST LIKE THAT DEMONSTRATED BY CHARLIE TEVIS; ONGOING NURTURING AND ASSESSMENT OF EXISTING PARTNERSHIPS; BUILDING PARTNERSHIPS WITH THE GOAL OF CREATING "NEW VALUE" (DEFSMAC EXAMPLE) (DIA/NSA PARTNERSHIP) TOGETHER, RATHER THAN MERELY EXCHANGING THINGS OF EQUAL VALUE

- THE VISION OF CHARLIE TEVIS IS MORE CRITICAL TODAY THAN EVER BEFORE IN AN ERA OF CHANGING TECHNOLOGY, KNOWLEDGE BASED WORFORCE, RESOURCE REDUCTIOINS AND EVOLVING

THREATS

- PARTNERING MUST LEVERAGE RELATIONSHIPS KEY TO SECURING OUR NATION'S DEFENSE
- CHARLIE TEVIS UNDERSTOOD THE NEED FOR PARTNERING
- AS WE MOVE INTO THE INFORMATION AGE WE HAVE ONLY BEGUN TO SCRATCH THE SURFACE TO RENDERING OUR NATION LESS VULNERABLE TO ATTACK
- WORKING TOGETHER, THE SOLUTIONS ARE HERE--DEFSMACE 24 YEARS YOUNG, IS A MODEL FOR THE 21st CENTURY.